



Time Allowed: **THREE (03) hours**

Answer any **FIVE (05)** questions.

- 1 a. Explain the three (03) determinants of individual behaviour suggested by Stephen P. Robbins in his Organizational Behaviour Framework. (08 marks)
- b Explain 04 ways as to how the knowledge of OB helpful to improve effectiveness of an organization. (12 marks)
- 2 a Briefly explain the distinct personality profiles as described in Big Five Personality Trait Theory. (10 Marks)
- b Three component model of attitude shows the link between thinking, feeling, and behaviour of an individual”
Explain the above statement by using an example. (10 Marks)
- 3 “Decision making can be affected by the perception of managers”.
- a Explain the meaning of perception with an example. (08 Marks)
- b Explain 03 different types of perceptual errors done by individuals in interpreting the things which are happening around them. (12 marks)
- 4 a What are the possible causes of conflicts in government organizations in Sri Lanka? (08 Marks)
- b Briefly explain the conflict process with suitable examples. (12 Marks)
- 5 a What is meant by Organizational Politics? (04 Marks)
- b Explain the sources that bring the power to a manager. (06 Marks)
- c Discuss the factors that influence the employees in government organizations in Sri Lanka to engage in political behaviors with citing specific examples. (10 Marks)